

Date: July 16, 2021  
Sales Bulletin: 2021-55DDC

## **ARMSTRONG CEILING SOLUTIONS TO INCREASE PRICE OF SUSPENSION SYSTEMS, AXIOM, AND SERPENTINA**

Geographic Coverage: United States, Canada, and Latin America  
Commercial Distributors, Contractors and Retailers

LANCASTER, PA – Effective September 7, 2021 Armstrong Ceiling Solutions will initiate a 10% increase on the list price of all acoustical and drywall suspension system and a 7.5% increase on Axiom and Serpentina.

This announcement is in addition to our August 2, 2021 increase.

A managed inventory program designed to ensure continued service levels will continue to be implemented throughout all regions, with program details and procedures to be provided through authorized sales representatives.

These actions reflect increased raw material and transportation costs.

This Pricing Bulletin and the above guidance are based on currently available information and reflect conditions at this time. Consistent with past practices, we will provide updated pricing information in the form of list pricing, bulletins or other notifications, as appropriate, as additional information becomes available. As always, you remain free to quote, price and contract at whatever pricing you may choose in your discretion.

Please always feel free to contact your local area manager with any questions or requests for assistance.

We will continue to focus on delivering innovative high-quality products and world class service to our valued customers, and the ceilings and wall solutions they value.

As always, we appreciate and thank you for your business.

Charlie Chiappone  
SVP, Ceiling & Wall Solutions